SUBJECT: Award of Tender C12-02-07 Environmental Cleanup and Disposal of Hazardous and Non-Hazardous Chemicals (FCS07041) (City Wide)

RECOMMENDATION:

That Corporate Tender C12-02-07 for the Environmental Cleanup and Disposal of Hazardous and Non-Hazardous Chemicals be awarded to the following vendor, in accordance with the terms and conditions of the tender, as follows:

Section A and B be awarded to Echelon Response and Training Inc. with an estimated annual cost of $60,000.00

EXECUTIVE SUMMARY:

The tender for the Environmental Cleanup and Disposal of Hazardous and Non-Hazardous Chemicals closed Thursday, February 15th, 2007. This is a corporate-wide contract which will be utilized by various City of Hamilton departments. Section 4.10 – Approval Authority of the Purchasing Policy states that Council approval is required for the award of Corporate Contracts.

BACKGROUND:

The Purchasing Section issued the corporate-wide tender for the Environmental Cleanup & Disposal of Hazardous and Non-Hazardous Chemicals on January 23, 2007, with a closing date of February 15, 2007. The term of this contract is for one year with option to renew for 2 one year terms. Seventeen (17) vendors picked up the tender documents and three (3) compliant bids were received.
ANALYSIS/RATIONALE:
Since the services tendered are used throughout the City, it is more cost-effective and efficient for the City to award the services to one vendor. The City benefits from discounted pricing when a corporate contract is issued versus each individual department securing prices on their own for smaller incidents.

ALTERNATIVES FOR CONSIDERATION:
None

FINANCIAL/STAFFING/LEGAL IMPLICATIONS:

Financial Implications
The tender submission information below outlines the bids received. The bidders were provided an extensive list of core services and supplies to price, as well as, the estimated annual occurrence for each service or usage of supplies. The total price per schedule was determined by multiplying the estimated annual usage by the quoted unit cost for each core services or supply listed.

The following submissions were reviewed:

Section A - Spill Clean-up for Various City Departments
Section B – Pick-up and Disposal of Chemicals As and When Required

<table>
<thead>
<tr>
<th>Summary</th>
<th>Echelon Response &amp; Training</th>
<th>Fielding Chemical</th>
<th>Newalta Industrial</th>
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</thead>
<tbody>
<tr>
<td>Total Price Section A</td>
<td>$57,0671.10</td>
<td>$115,907.25</td>
<td>$138,694.40</td>
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<tr>
<td>Total Price Section B</td>
<td>$2,025.00</td>
<td>$9,750.00</td>
<td>$5,275.00</td>
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Staffing Implications
There are no staffing implications.

Legal Implications
There are no legal implications.
POLICIES AFFECTING PROPOSAL:

Purchasing Policy Section 4.10 outlines the approval authorities for acquiring goods and services. This contract is a Corporate Contract and requires staff to bring a recommendation to Council for approval.

RELEVANT CONSULTATION:

Public Works staff in Water/Waste Water and in Operations & Maintenance (Roads) were involved in the tender creation and evaluation process.

CITY STRATEGIC COMMITMENT:

By evaluating the “Triple Bottom Line”, (community, environment, economic implications) we can make choices that create value across all three bottom lines, moving us closer to our vision for a sustainable community, and Provincial interests.

Community Well-Being is enhanced. ☑Yes  ☐ No
To ensure that the City has on the going services of a qualified environmental contractor for the containment, cleanup or disposal of chemical spills and/or environmental incidents.

Environmental Well-Being is enhanced. ☑ Yes  ☐ No
To ensure the proper handling and disposal of hazardous and non-hazardous chemical waste.

Economic Well-Being is enhanced. ☑ Yes  ☐ No
The issuance of this corporate contract ensures that volume discounts are maximized for the City.

Does the option you are recommending create value across all three bottom lines? ☑ Yes  ☐ No

Do the options you are recommending make Hamilton a City of choice for high performance public servants? ☐ Yes  ☑ No