SUBJECT: City Hall Print Shop (City Wide) (CM04035(a))

RECOMMENDATION:

(a) That negotiations between the City and the Thumbprint Group for the purpose of concluding a contract to outsource the City’s Print Shop be terminated;

(b) That the print management component of RFP C4-04-02 – Request for Proposal for Print Management and Related Equipment Services, be cancelled;

(c) That the Peer Print Review Sub-Committee be disbanded with thanks.

EXECUTIVE SUMMARY:

For the last two years, the City has been negotiating a contract with Canon Inc. for private sector management of the Print Shop. The Peer Print Review Sub Committee was established by Council to oversee this process. Over the last few weeks, it has become clear that there will not be a negotiated resolution to outstanding issues between Canon and the City.
BACKGROUND:

In March of 2004, as the result of an RFP process, City Council established a Peer Print Review Sub committee (the Sub-Committee) to oversee the negotiation of a contract with the Thumbprint Group (Canon and St. Josephs) for outsourcing of the management of the City’s Print Shop. Subsequently in December of 2004, Council adopted a report of the Sub-Committee authorizing the City Manager to negotiate and enter into a contract with Thumbprint for the outsourcing of the Print Shop, in a form satisfactory to the City’s legal Counsel.

Throughout 2005 and into 2006, negotiations have been ongoing with representatives from Canon Inc. On April 5, 2006, City Staff, including legal Counsel, met with the Sub-Committee and it was concluded that there could be no final resolution of outstanding contract issues with Canon. It was agreed that a recommendation should be put to Council advising that the proposed contract with Thumbprint for outsourcing management of the Print Shop could not be concluded to the Sub-Committee’s satisfaction in accordance with its Terms of Reference from Council. Accordingly, it is recommended that negotiations be terminated.

ANALYSIS/RATIONALE:

Given the fact that there will not be a satisfactory settlement of contract issues, it would appear that no further analysis is required beyond ending negotiations and disbanding the Peer Print Review Sub-Committee as there is no longer a mandate to continue.

ALTERNATIVES FOR CONSIDERATION:

The General Manager of Finance and Corporate Services will be bringing a report forward at a later date outlining alternatives for future management of the Print Shop.

FINANCIAL/STAFFING/LEGAL IMPLICATIONS:

N/A

POLICIES AFFECTING PROPOSAL:

N/A

RELEVANT CONSULTATION:

Outside legal consultation was obtained.
CITY STRATEGIC COMMITMENT:

By evaluating the “Triple Bottom Line”, (community, environment, economic implications) we can make choices that create value across all three bottom lines, moving us closer to our vision for a sustainable community, and Provincial interests.

Evaluate the implications of your recommendations by indicating and completing the sections below. Consider both short-term and long-term implications.

Community Well-Being is enhanced. ☑ Yes □ No
Public services and programs are delivered in an equitable manner, coordinated, efficient, effective and easily accessible to all citizens.

Environmental Well-Being is enhanced. □ Yes ☑ No

Economic Well-Being is enhanced. □ Yes ☑ No

Does the option you are recommending create value across all three bottom lines? □ Yes ☑ No

Do the options you are recommending make Hamilton a City of choice for high performance public servants? □ Yes ☑ No